

**AIA Hong Kong**

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Memo

Attn: All Business Partners (For ROs only)

From: Roy Suen

Dept: Partnership Distribution

Date: 14 Apr 2022

Total page: 1

Subject: **Ref A2022114 - Compensation of Brighter Tomorrow**

We would like to advise you that the compensation for your company on the new product launch of **Brighter Tomorrow** is as follows:

Broker Compensation				
Product Category: Saving (SA)	• Brighter Tomorrow			
	Premium Payment Period (Years)	Commission (% of Premium)		
		1 st Policy Year	2 nd Policy Year	3 rd - 6 th Policy Year
	2-year	3.8%	0.1%	N/A
	As Per Broker Contract			
	Extra 10%	Not applicable		
	High Issue Age FYC Adjustment	Less 0.1% for every issue age above age 60		
	FYC Adjustment	Regular Premium – 101 Linked and Traditional Savings (Group 3)		

This new compensation shall apply to new business of **Brighter Tomorrow** submitted to us (until any further notice), and this memo shall be subject to, and read in conjunction with, our Broker's Contract (together with the Schedule of Commission with you).

Should you have any queries, please feel free to contact our colleagues of Brokerage & IFA Services.

Best regards,

Roy Suen
Chief Partnership Distribution Officer